

KUWAIT • STRATEGIC TRADE, SOURCING & PROCUREMENT

Kuwaiti roots. Global reach.

A diversified Kuwaiti group sourcing from qualified international manufacturers and delivering into energy, defense, infrastructure, healthcare, technology, food and real estate across Kuwait and the wider GCC.

مجموعة نماء الدولية التجارية

04

STRATEGIC PILLARS

12

OPERATING DIVISIONS

05

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SOURCED FROM

01

ACCOUNTABLE OWNER
PER REQUIREMENT

§ 01

WHO WE ARE

A strategic bridge between global supply and regional demand

NAMA International Trading Group is a diversified Kuwaiti business group. We work in two directions at once. For international manufacturers, technology providers and industrial suppliers, we are the route into Kuwait and the GCC — representation, market access and local execution. For ministries, national operators, hospitals, utilities and contractors, we are a single accountable party who takes a requirement from specification through to delivered site.

The group operates twelve divisions across energy and industry, defense and national infrastructure, technology, capital and real estate, and healthcare, food and consumer systems. Each division holds a clear mandate: source it, structure it, or deliver it.

One group, one standard of execution —
across every sector we operate in.





KUWAIT • MARITIME TRADE • INSTITUTIONAL PARTNERSHIP

NAMA INTERNATIONAL TRADING GROUP

§ 02

WHAT WE DO

Source. Structure. Deliver.

Three functions, applied the same way in every sector — from oilfield valves to hospital equipment to food supply contracts.

01 — SOURCE

Find and qualify the supply

Identify manufacturers, technologies and partners in key international markets, and confirm they meet the specification, the standard and the schedule.

02 — STRUCTURE

Build the commercial route

Turn the requirement into a workable package: technical documentation, partner model, pricing, terms and delivery plan.

03 — DELIVER

Carry it through to site

Freight, customs, inspection, project materials and distribution — then hold the after-sales and spares relationship for the life of the asset.

From qualified international supply to delivered national value.

Four pillars, twelve divisions

The portfolio is deliberately broad — but every division connects back to sourcing, representation, project delivery or investment.

Energy & Industrial Resources

Upstream, midstream and downstream operations, utilities, power generation, electrical infrastructure, renewable projects, industrial facilities and maintenance programmes.

NAMA Oil & Gas

Oilfield equipment, valves, instrumentation, pumps, rotating equipment, drilling support, pipeline solutions, MRO supply.

NAMA Industrial

Industrial equipment, factory and plant support, MRO supplies, tools, technical materials.

NAMA Energy

Electrical infrastructure, power generation, renewable energy, industrial energy systems, utility project support.

WHO WE SERVE

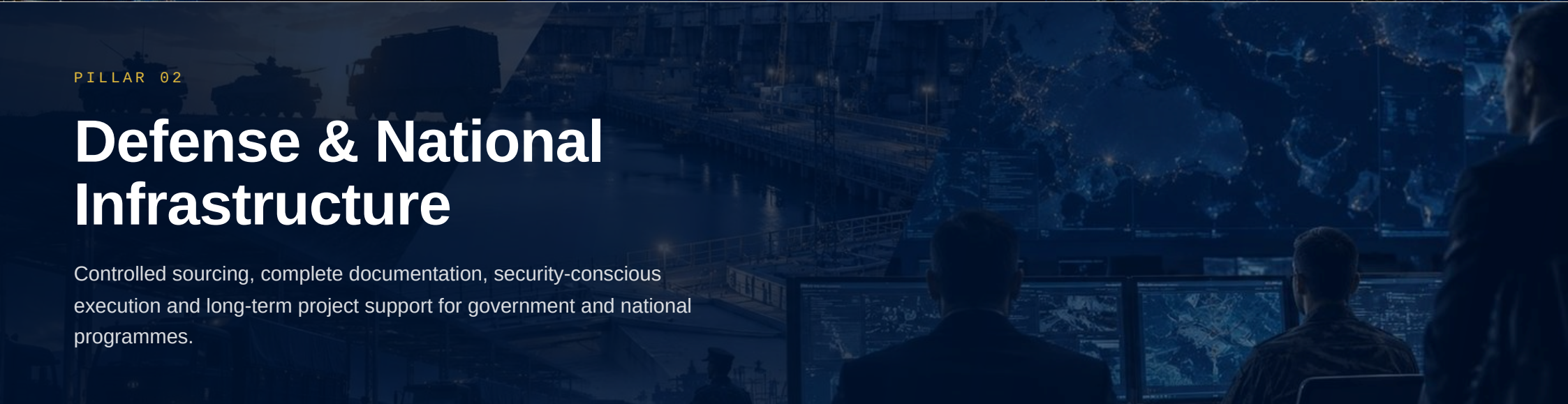
Oil companies, utilities, industrial operators and national energy programmes.



PILLAR 02

Defense & National Infrastructure

Controlled sourcing, complete documentation, security-conscious execution and long-term project support for government and national programmes.



NAMA Defense

Defense procurement, tactical and security equipment, operational support, defense logistics, international defense partnerships.

NAMA Logistics

Freight forwarding, warehousing, customs clearance, project cargo, distribution and transportation.

NAMA Infrastructure

Construction materials, electrical and mechanical supplies, water infrastructure, public works, municipal projects.

NAMA Automotive

Fleet support, spare parts, workshop equipment, lubricants, heavy equipment parts, commercial vehicle procurement.



PILLAR 03

Technology, Capital & Real Estate

Enterprise technology as an enabler for institutional programmes, alongside the group's investment and property activity.

Vertex Technologies

Digital transformation, enterprise software, AI and automation, cybersecurity, ERP, cloud, smart infrastructure.

NAMA Capital

Strategic investments, joint ventures, acquisitions and market expansion.

NAMA Technology

Integration between backend platforms and web or mobile portals, and enterprise deployment support.

NAMA Real Estate

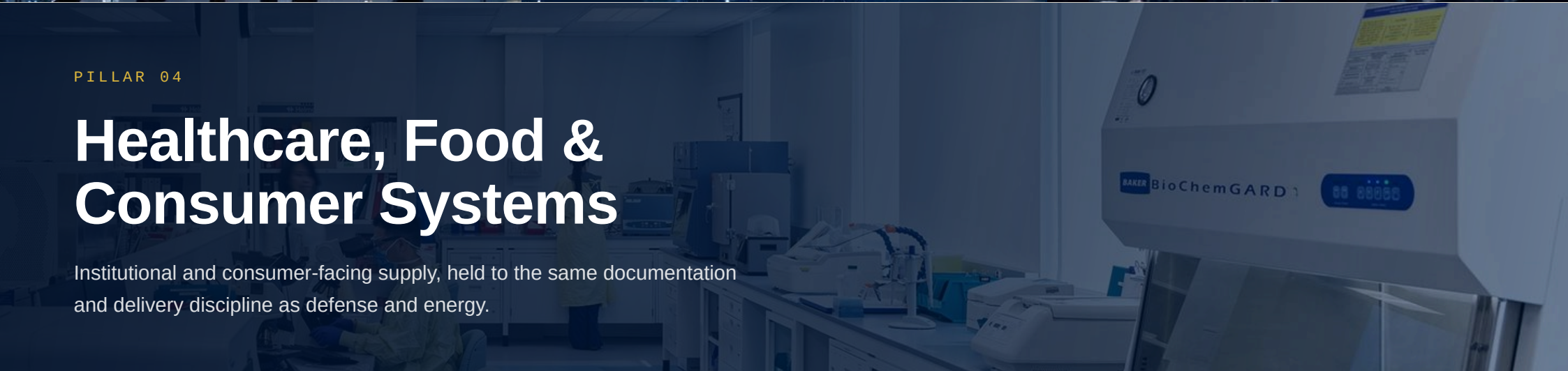
Property investment, development support and asset management.



PILLAR 04

Healthcare, Food & Consumer Systems

Institutional and consumer-facing supply, held to the same documentation and delivery discipline as defense and energy.



NAMA Healthcare

Hospitals, laboratories and government medical projects: medical equipment, diagnostics, consumables, specialised technologies.

Foodvera

Food distribution, international brand representation, private label development, retail and wholesale supply, hospitality and government food contracts.

WHO WE SERVE

Hospitals, laboratories, ministry medical programmes, retail and wholesale networks, hospitality groups and government food supply contracts.



S 04

SOURCING CAPABILITY

What we can source, sector by sector

A working reference for buyers and partners. If a requirement sits outside this list, the sourcing process is the same.

Oil & Gas

- Valves, actuators, flanges and fittings
- Pumps and rotating equipment
- Instrumentation and control
- Drilling and wellhead support
- Pipeline and pipe spools
- MRO and consumables

Power & Energy

- Transformers and switchgear
- Cables and electrical materials
- Generators and gensets
- Solar and renewable systems
- Substation and utility materials
- Metering and protection

Industrial & Manufacturing

- Plant and factory equipment
- Hand and power tools
- Bearings, seals and transmission
- Compressors and air systems
- Safety and PPE
- Workshop and calibration

Defense & Security

- Tactical and field equipment
- Security and surveillance systems
- Protective and personal equipment
- Base and camp support supply
- Vehicles and spares
- Operational logistics support

Infrastructure & Public Works

- Construction and building materials
- Mechanical and plumbing supply
- Water and wastewater equipment
- Road and municipal materials
- HVAC and building systems
- Engineering project materials

Healthcare & Medical

- Diagnostic and imaging equipment
- Laboratory instruments and reagents
- Medical consumables and disposables
- Hospital furniture and fit-out
- Surgical instruments
- Specialised medical technologies

Food & Consumer

- Dry, chilled and frozen goods
- International brand representation
- Private label development
- Retail and wholesale supply
- Hospitality and catering supply
- Government food contracts

Technology & Digital

- Enterprise software and ERP
- Cybersecurity solutions
- Cloud and data infrastructure
- AI and automation platforms
- Smart infrastructure and IoT
- Networking and hardware

Automotive & Fleet

- Commercial vehicles
- Genuine and aftermarket spares
- Lubricants and batteries
- Workshop equipment
- Heavy equipment parts
- Fleet maintenance support

Logistics & Freight

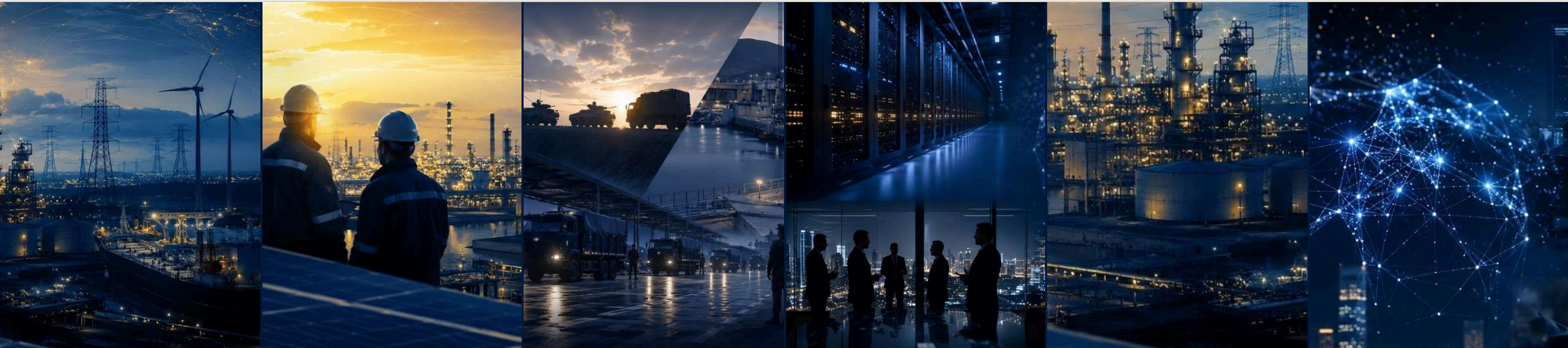
- Air, sea and land freight
- Customs clearance
- Warehousing and storage
- Project and heavy-lift cargo
- Distribution and last mile
- Supply chain coordination

Real Estate & Property

- Property investment
- Development support
- Asset and facility management
- Fit-out and MEP packages
- Building materials supply
- Project coordination

Investment & Partnerships

- Joint ventures
- Agency and distribution agreements
- Market entry structuring
- Strategic acquisitions
- Local representation
- Long-term partnerships



ENERGY • INDUSTRY • DEFENSE • TECHNOLOGY • TRADE • PARTNERSHIP

TWELVE DIVISIONS • ONE STANDARD

Sourced worldwide, delivered locally

We maintain sourcing and procurement relationships across Europe, North America, Asia, the GCC, Africa and emerging markets.

- Broader supplier discovery and genuine technical comparison
- Access to international products, technologies and solutions
- Procurement flexibility across regulated and complex sectors
- Local warehousing, customs handling and after-sales presence

EUROPE

NORTH AMERICA

ASIA

GCC

AFRICA

EMERGING MARKETS

WHY IT MATTERS

Multiple qualified origins for the same requirement means better pricing, shorter lead times and a fallback when one route closes.

Two directions, one standard

FOR INTERNATIONAL MANUFACTURERS

Credible access to Kuwait and the GCC

Local representation, business development, introductions to ministries and national operators, tender tracking, procurement pathways and project opportunity mapping — supported by warehousing, customs handling and an after-sales presence on the ground.

FOR INSTITUTIONS & ENTERPRISE CLIENTS

Reliable sourcing, one accountable party

Qualified suppliers, comparable technical options, complete documentation, coordinated logistics and long-term supply relationships across complex and regulated sectors.

PARTNERSHIP THESIS

Trust first. Capability second. Execution always.

Let's start the conversation.

Send us a requirement, a tender reference, or a product line you want represented in Kuwait.

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**Kuwaiti roots. Global reach.
Growing beyond borders.**

مجموعة نماء الدولية التجارية